

650693460

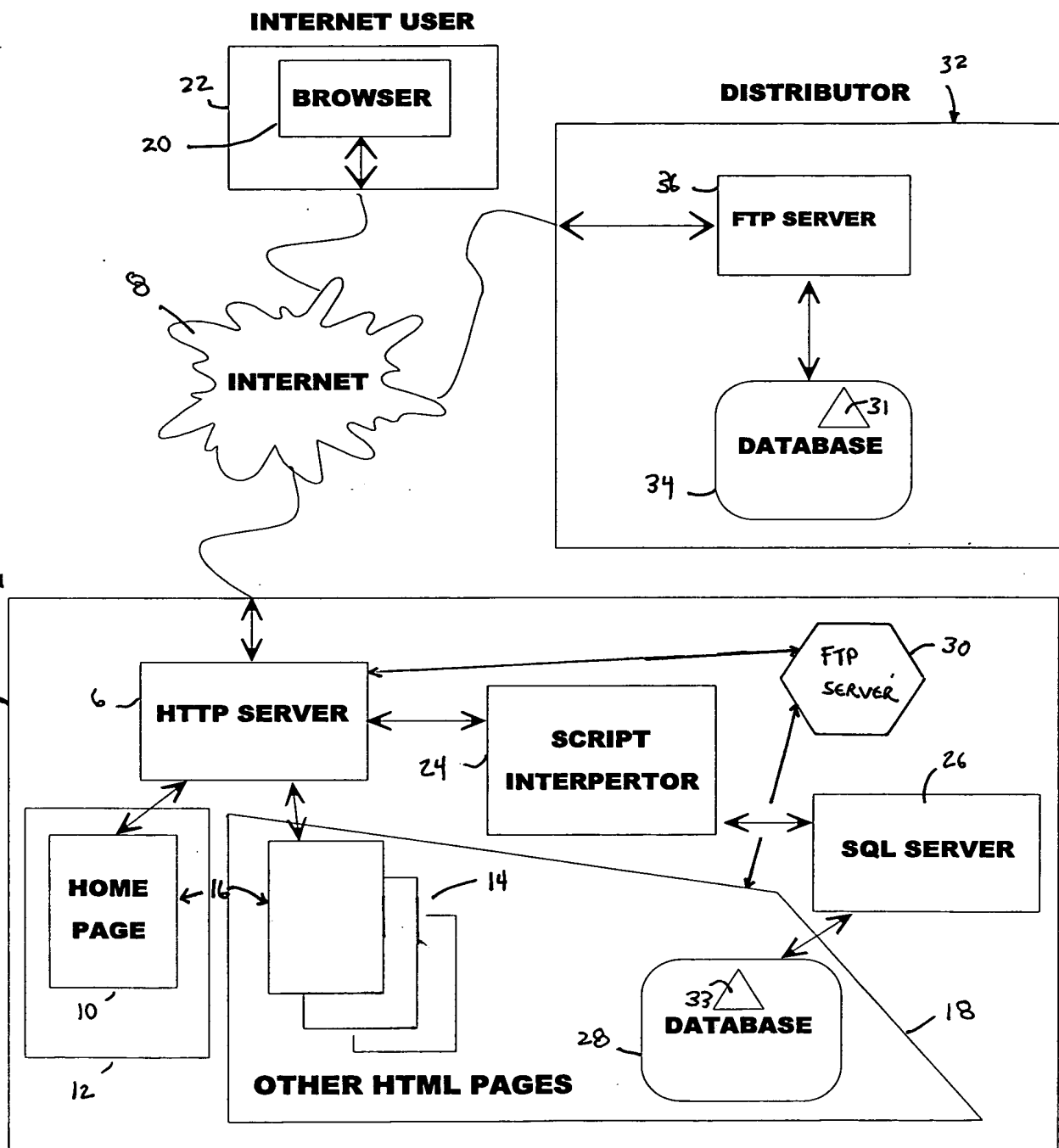


FIG. 1

43 {

Family Advisor  
Aurora

40

Aurora Casket Company

10

44 {

Selection Room

Services

Products

Customers

Cash Advances

Setup

Shipping Addresses

Order / Update

Inventory Update

Casket Price List

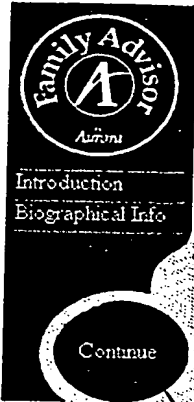
Urn Price List

Service Price List

10944 Marsh Road  
Aurora, IN 47001  
Phone: 812-926-1111  
Fax: 812-926-1148  
<http://www.auroracasket.com>  
[advisor@auroracasket.com](mailto:advisor@auroracasket.com)

42 {

Fig. 2



## Biographical Information

Existing Record: 8456890 Ray, Jerry

Name (Last, First):

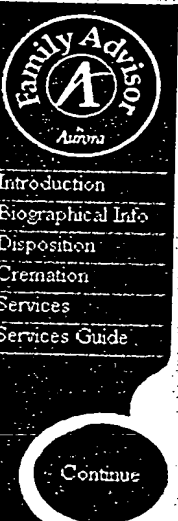
Account/ID Number:

Date:

Pre-Planning: ☐

Continue

Fig. 3



## Family Services Selection Guide

Have you determined the disposition?

☒ Burial

☐ Cremation

There are several types of services available to you. You can have a viewing, funeral ceremony, memorial service, graveside service or a combination of services. What type of service(s) are you interested in holding?

☐ Viewing

☐ Funeral Ceremony

☐ Memorial Service

☐ Graveside Service

The traditional ceremony is held over a two-day period. This normally includes the viewing in the evening with the ceremony the following day or you can have the services in one day. Which do you prefer?

☐ Multiple Days

☐ One Day

The services can be held at our facility or at a facility of your choice. Families sometimes choose their place of worship to hold the services. Where would you like to conduct the services?

☐ Viewing - Funeral Home

☐ Viewing - Other Facility

☐ Funeral Ceremony - Funeral Home

☐ Funeral Ceremony - Other Facility

☐ Memorial Service - Funeral Home

☐ Memorial Service - Other Facility

Fig. 4

## Services

59

### Viewing

64

For some families, the viewing is a step in the emotional recovery process. This gathering, whether private or public, of family or friends surrounds you with the support and understanding you need. While the viewing is not necessary for all families, it can assist in the grieving process.

68



64

Ken Cullinger  
Bereavement Consultant  
Professor, Mount St. Joseph College  
Cincinnati, OH

**Funeral Ceremony**  
**Memorial Service**  
**Graveside Service**

72

Close

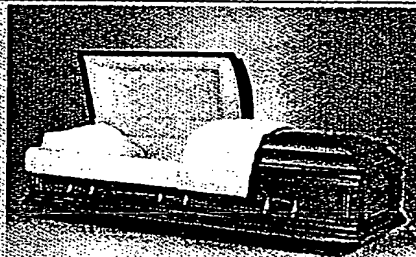
Fig. 5a

### Wood Caskets

64

This North American hardwood is known for its distinctive grain along with an unsurpassed strength and durability. Maple is a favorite hardwood in the home furnishing industry.

Many of the same characteristics that make it appealing for use in the home also make it popular for use in casket construction.



61

66

To see more information on specific types of wood caskets and to view the different types of wood caskets, click on the following:

☐ Mahogany ☐ Oak ☐ Cherry ☐ Maple ☐ Poplar ☐ Hardwood Veneer

To see different aspects of how wood caskets are made, click on the following:

☐ Wood Finish ☐ Interior Finishing Process

70

72

Close

Fig. 5b





Introduction  
Biographical Info  
Services Guide  
Select Services  
Casket Guide  
Select Casket

Save &  
Continue

Summary

## Summary

Name: Ray, Jerry  
Account/ID Number: 8456890

| Service  | Tax                                 | Qty. | Each                | Cost        |
|--|-------------------------------------|------|---------------------|-------------|
| Limited Funeral Offering                                 | <input checked="" type="checkbox"/> | 1    | \$2,155.00          | \$2,155.00  |
| Air Shipping Container                                   | <input checked="" type="checkbox"/> | 1    | \$105.00            | \$105.00    |
| Equipment and Staff Services for Grave Side Services     | <input checked="" type="checkbox"/> | 1    | \$265.00            | \$265.00    |
| Prayer Cards   | <input checked="" type="checkbox"/> | 1    | \$25.00             | \$25.00     |
|  | <input type="checkbox"/>            | 1    | 0                   | \$0.00      |
|  | <input type="checkbox"/>            | 1    | 0                   | \$0.00      |
|  | <input type="checkbox"/>            | 1    | 0                   | \$0.00      |
| 90 \$  |                                     |      | Service Tax:        | \$1.25      |
| 94 \$  |                                     |      | Service Total:      | \$2,551.25  |
| Product  |                                     | Qty. | Each                | Cost        |
| Dance of Life  |                                     | 1    | \$3,000.00          | \$3,000.00  |
| 2308 Courtney Taupe Brushed 1901 Pink Velvet             |                                     | 2    | \$5,000.00          | \$10,000.00 |
| 2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM |                                     | 1    | \$5,000.00          | \$5,000.00  |
| 2889 Regal Brushed 2490T Sandalwood Premium Velvet GM    |                                     | 1    | \$5,000.00          | \$5,000.00  |
|  |                                     | 1    | 0                   | \$0.00      |
|  |                                     | 1    | 0                   | \$0.00      |
|  |                                     | 1    | 0                   | \$0.00      |
| 90 \$  |                                     |      | Product Tax:        | \$1,150.00  |
| 94 \$  |                                     |      | Product Total:      | \$24,150.00 |
| 94 \$  |                                     |      | SUBTOTAL:           | \$26,701.25 |
| Cash Advance Items                                       |                                     |      |                     | Amount      |
| Flowers  | %                                   |      |                     | 0           |
| Clergy Honorarium  |                                     |      |                     | 0           |
| Organist   |                                     |      |                     | 0           |
| 98 \$  |                                     |      | Cash Advance Total: | \$0.00      |
| 100 \$   |                                     |      | CUSTOMER TOTAL:     | \$26,701.25 |

Fig. 6a



44 {  
Introduction  
Biographical Info  
Services Guide  
Select Services  
Casket Guide  
Select Casket  
Order / Update

40

# Aurora Casket Company

104

Name: Five, Cust 102

Account/ID Number: 55555

| 83   |  | 86                  | 88         | 90         |
|--|--|---------------------|------------|------------|
| Service  |  | Qty                 | Each       | Cost       |
| Limited Funeral Offering                                     |  | 1                   | \$2,155.00 | \$2,155.00 |
| Embalming  |  | 1                   | \$495.00   | \$495.00   |
| Clothing   |  | 1                   | \$50.00    | \$50.00    |
| Prayer Cards   |  | 1                   | \$25.00    | \$25.00    |
| Air Shipping Container                                       |  | 1                   | \$105.00   | \$105.00   |
| Use of Facilities and Staff Services for Visitation(per day) |  | 1                   | \$425.00   | \$425.00   |
| 90 {   |  | Service Tax:        |            | \$3.75     |
| 94 {   |  | Service Total:      |            | \$3,258.75 |
| Product  |  | Qty                 | Each       | Cost       |
| 2308 Princeton Light Brushed Copper 1524C Champagne Velvet   |  | 1                   | \$5,000.00 | \$5,000.00 |
| 90 {   |  | Product Tax:        |            | \$250.00   |
| 94 {   |  | Product Total:      |            | \$5,250.00 |
| 94 {   |  | SUBTOTAL:           |            | \$8,508.75 |
| Cash Advance   |  |                     |            | Amount     |
| No Cash Advances Collected                                   |  | 76 {                |            |            |
| 98 {   |  | Cash Advance Total: |            | \$0.00     |
| 100 {  |  | CUSTOMER TOTAL:     |            | \$8,508.75 |

Order / Update

108

82

Fig 6b



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

You must log in to access this section

Enter Username:

Enter Password:



44

40

50

138

136

Fig 7a

# Aurora Casket Company

List

Print

Name: HP LaserJet 4000 PCL 6 ☒ Properties

Status: Delta printer Ready

Type: HP LaserJet 4000 Series PCL 6

Where: Aurora's WORTHENDQUEUE

Comment: ☐ Print to file

Print range: ☒ All ☐ Pages from 1 to 1 ☐ Selection

Pages: 1

Number of pages: 1

Print frames: ☒ Selected on my screen ☐ Print my selected frame ☐ All frames individual

☒ Print all linked documents ☐ Print table of links

OK Cancel

- Family Memento Keepsake
- Keepsake/Cross
- Keepsake/Praying Hands
- Keepsake/Rose

139

| Material          | Price  |
|-------------------|--------|
| Sculptured Bronze | \$3000 |
| Cast Bronze       | \$2800 |
| Sculptured Bronze | \$2500 |
| Sculptured Bronze | \$1800 |
| Cast Bronze       | \$1700 |
| Cast Bronze       | \$1580 |
| Sculptured Bronze | \$1500 |
| Sculptured Bronze | \$1400 |
| Cast Bronze       | \$1400 |
| Cast Bronze       | \$1400 |
| Sculptured Bronze | \$1200 |
| Sculptured Bronze | \$0    |
| Cast Bronze       | \$0    |
| Cast Bronze       | \$0    |
| Cloisonne         | \$0    |
| Pewter            | \$0    |
| Cast Bronze       | \$0    |
| Cast Bronze       | \$0    |
| Cast Bronze       | \$0    |
| Cast Bronze       | \$0    |

137

Fig 7b



Selection Room  
Services  
Products  
Customers  
Cash Advances  
Setup  
Shipping Addresses  
Order / Update  
Inventory Update  
Casket Price List  
Urn Price List  
Service Price List

Save All  
Services

Services

Tax Rate: 5%

## Current Services

|            |  |
|------------|--|
| \$2,555.00 | Traditional Funeral Offering                                 |
| \$2,155.00 | Limited Funeral Offering                                     |
| \$425.00   | Use of Facilities and Staff Services for Visitation(per day) |
| \$265.00   | Equipment and Staff Services for Grave Side Services         |
| \$495.00   | Embalming  |
| \$105.00   | Air Shipping Container                                       |
| \$50.00    | *Clothing  |
| \$25.00    | *Prayer Cards  |

\*Tumble Service

Service: Price: Tax:

Service Category: Packages

Service Description:

Add Service

Delete Service

Edit Service

Fig 8



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Save Selection

Product Tax Rate: 5%

166 164 Metal Casket Product 165 156 172

| Product Code | Product  | Material Type | Price      | Retail           | Markup | Margin     | QTY Sold | Pop |
|--------------|--|---------------|------------|------------------|--------|------------|----------|-----|
| A28160       | 2889 Regal Brushed 2490T Sandalwood Premium Velvet GM      | Bronze        | \$3,379.00 | \$5,000.00<br>50 | 1.48   | \$1,621.00 | 3        | 56  |
| A22855       | 2299 Glacier Blue Brushed 2601 Blue Premium Velvet G & B/M | Bronze        | \$2,284.00 | \$5,000.00<br>50 | 2.19   | \$2,716.00 | 5        | 56  |
| A22775       | 2298 Coral Mist 2704 Pink Premium Velvet                   | Bronze        | \$2,102.00 | \$5,000.00<br>50 | 2.38   | \$2,898.00 | 3        | 56  |
| A24320       | 2444 Aberdeen Starlight Brushed 1526C Pearl Premium Velvet | Bronze        | \$2,054.00 | \$5,000.00<br>50 | 2.43   | \$2,946.00 | 0        | 56  |
| A24491       | 2485 Executive Dark Brushed 1524C Pearl Premium Velvet     | Bronze        | \$2,054.00 | \$5,000.00<br>50 | 2.43   | \$2,946.00 | 1        | 56  |
| A21920       | 2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM   | Copper        | \$2,284.00 | \$5,000.00<br>50 | 2.19   | \$2,716.00 | 7        | 56  |
|              | CM   |               |            |                  |        |            |          |     |
| A23370       | 2357 Vintage Sierra Brushed 1524C Pearl Premium Velvet     | Copper        | \$1,820.00 | \$4,000.00<br>50 | 2.20   | \$2,180.00 | 0        | 56  |
| A23310       | 2308 Princeton Light Brushed Copper 1524C Champagne Velvet | Copper        | \$1,759.00 | \$5,000.00<br>50 | 2.84   | \$3,241.00 | 0        | 56  |
| A23320       | 2308 Courtney Taupe Brushed 1901 Pink Velvet               | Copper        | \$1,759.00 | \$5,000.00<br>50 | 2.84   | \$3,241.00 | 9        | 56  |
| A23305       | 2308 Victoria Silver Rose 1426C Pink Velvet                | Copper        | \$1,619.00 | \$5,000.00<br>50 | 3.09   | \$3,381.00 | 0        | 56  |
| A23315       | 2308 Carlyle Trojan Gunmetal 1524C Silver Velvet           | Copper        | \$1,619.00 | \$5,000.00<br>50 | 3.09   | \$3,381.00 | 0        | 56  |
| A23325       | 2308 Stanwyck Diamond Blue 1524C Blue Velvet               | Copper        | \$1,619.00 | \$5,000.00<br>50 | 3.09   | \$3,381.00 | 0        | 56  |

Fig. 9



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

## Customer List

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

|            |         |
|------------|---------|
| Five, Cust | 55555   |
| Four, Cust | 4444    |
| Ray, Jerry | 8456890 |

178

118

179

176

Fig. 10a



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

## Customer Information

Customer: Jerry Ray  
Customer #: 8456890  
Date: 6/6/1999  
Arrangement: At-Need

|   |                  |
|---|------------------|
| Service: Limited Funeral Offering                             | Cost: \$2,155.00 |
| Service: Air Shipping Container                               | Cost: \$105.00   |
| Service: Equipment and Staff Services for Grave Side Services | Cost: \$265.00   |
| Service: Prayer Cards   | Cost: \$25.00    |

|   |                  |
|---|------------------|
| Product: Dance of Life  | Cost: \$3,000.00 |
| Product: 2308 Courtney Taupe Brushed 1901 Pink Velvet             | Cost: \$5,000.00 |
| Product: 2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM | Cost: \$5,000.00 |
| Product: 2889 Regal Brushed 2490T Sandalwood Premium Velvet GM    | Cost: \$5,000.00 |

Item: None required at this time.


Delete  
Customer

- 184

180

Fig. 10b

# Current Cash Advances



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Save All Items

Cash Advance

Add Item

Delete Item

Edit Item

Flowers

Clergy Honorarium

Organist

Fig 11



112 Selection Room  
Services  
Products  
Customers  
Cash Advances  
Setup  
122 Shipping Addresses  
Order / Update  
Inventory Update  
Casket Price List  
Urn Price List  
Service Price List

Save Setup

## Funeral Home Setup

Funeral Home Name: **Aurora Casket Company**

Aurora Account #: **10**

Address: **10944 Marsh Road**

Address:

City: **Aurora**

State: **IN**

Postal Code: **47001**

Phone: **812-926-1111**

Fax: **812-926-1148**

Internet Address: **http://www.auroracasket.com**

Email: **advisor@auroracasket.com**

Services Tax Rate: **5** %

Products Tax Rate: **5** %

Username: **aurora**

Password:

Confirm Password:

Display Total Prices: **Yes** ☒

\* Denotes a required field

### Computer Setup

FTP Site: **208.161.85.144**

Login ID: **q0o57y3/2s**

Password: **c0sk3m0a**

Service Center: **12**

\* Denotes a required field

### Family Advisor Version 2.0

#### Development Team

Chris Barron

Charles (Chip) Day

Nancy Koors

Mark Morton

Les Murch

### Disclosure Information

The goods and services shown are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in

Fig. 12



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Save All  
Addresses

## Shipping Addresses

Location Name:

Address1:

Address2:

City / State / Zip:

Phone:

Fax:

Internet Address:

Email:

\* Denotes a required field.

Aurora Casket Company Shipping Dock  
Chip's Shipping Dock

Add Address

Delete Address

Edit Address



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

## Order / Update

| Select Customer | Products   |
|-----------------|--|
| Four, Cust      | 2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM |
| Five, Cust      | 2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM |
| Ray, Jerry      | 2889 Regal Brushed 2490T Sandalwood Premium Velvet GM    |
|                 | 2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM |
|                 | 2308 Courtney Taupe Brushed 1901 Pink Velvet             |
|                 | Dance of Life  |

Upload Orders



# Selection Room

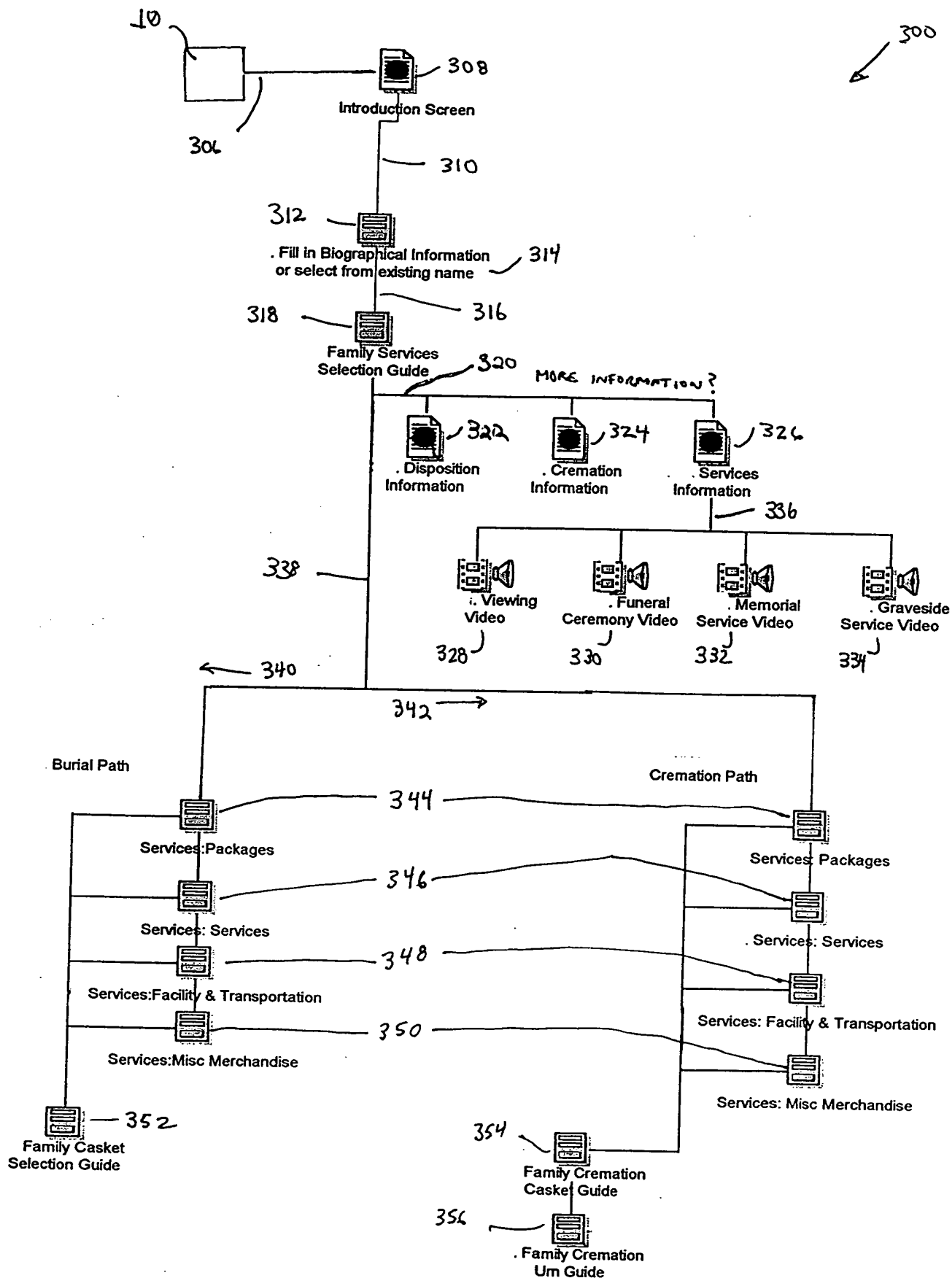


Fig. 15

# Family Casket Selection Guide

302

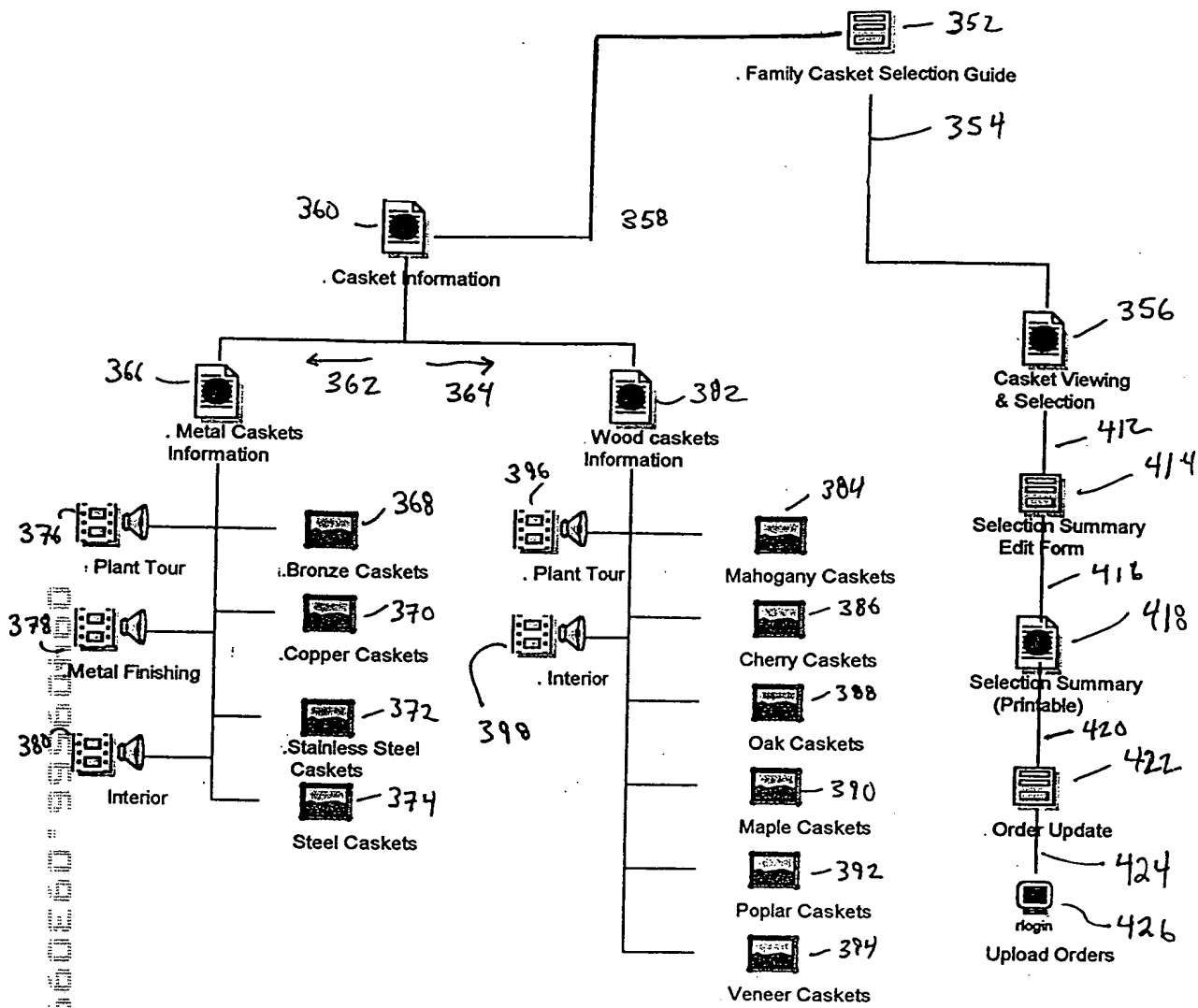


Fig 16

# Family Cremation Casket Guide & Cremation Urn Guide

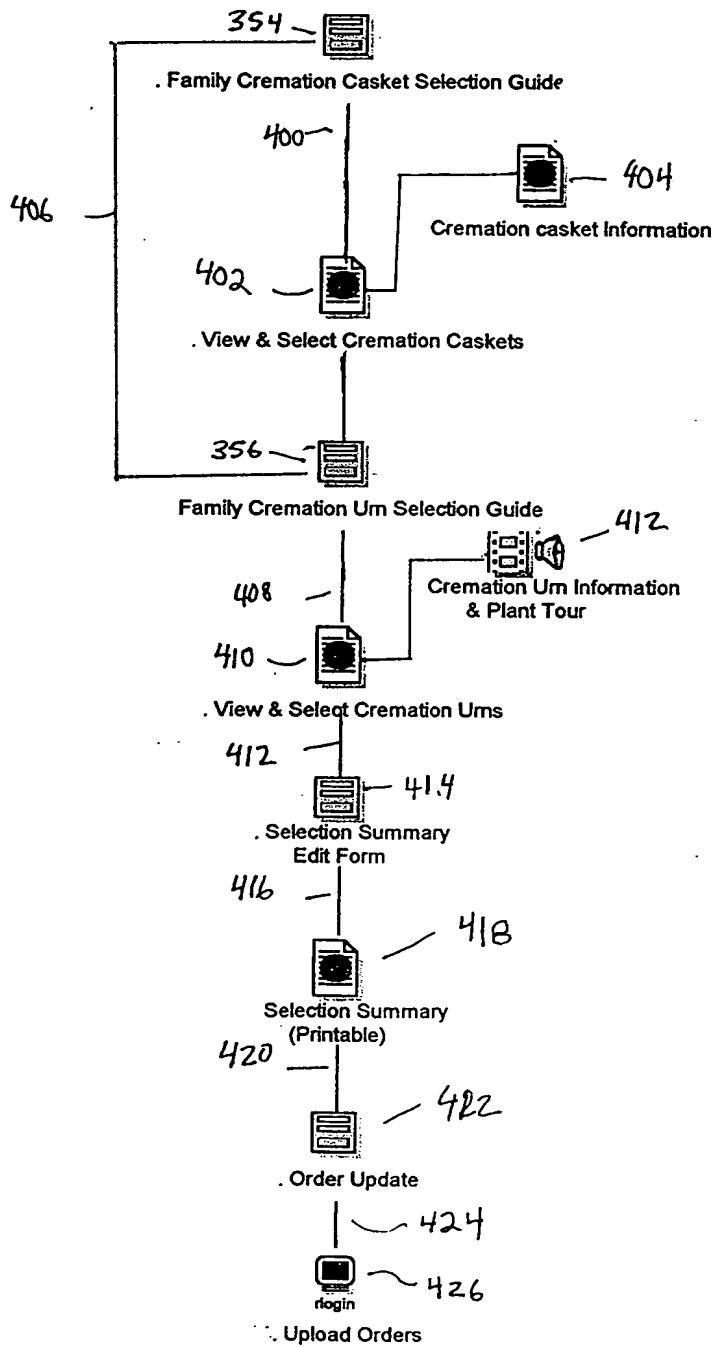


Fig. 17